

4 STAGE PROCESS

Your landscape management program is broken down into 4 crucial stages. It is key to our success to work together through these steps as a team.

1. I M P R O V E

maintenance techniques by utilizing knowledge and experience to maximize aesthetics while minimizing your resources

2. R E D U C E

spending by analyzing and modifying the current landscape budget to best accommodate your individual goals and priorities

3. PLAN

and invest for your future by completing improvement projects that will increase your property value

4. H E L P

you sustain the process with discipline by repeating steps 1-3 with the goal to always continue to learn, improve and evolve.

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4 STAGE PROCESS

STAGE 1

Improve Maintenance Techniques

- Irrigation
- Sprinkler Coverage
- Clock Programming
- Minor adjustments
- Seasonal Adjustments
- Precipitation Rates
- Grass
- •Weed control programs
- Seasonal nutrient applications
- Aerate and dethatch
- Mowing
- Plants
- Treat each species differently
- Seasonal cutbacks
- •Natural pruning to promote flowers
- Trees
- Complete Trimming Plan
- Correct tree stakes
- Rock
- •Blow, rake and evenly disperse existing material

STAGE 2

STAGE 3

Reduce Spending

- Irrigation
- Complete irrigation inspection
- Grass
- •Turf conversions causing damage or waste
- Plants
- Selective removal
- Trees
- •Remove dangerous & unsightly trees
- Rock
- Erosion and drainage projects
- •Trip hazards

Plan and Invest

- Irrigation
 - Phased system replacement
- Upgrade controllers
- Re-engineering and upgrading
- Grass
- Turf conversions for aesthetics
- Turf additions
- Plants
- Replacements
- Installs
- Trees
- Selective removal and replacement plans
- Rock
- •Replenishment plans

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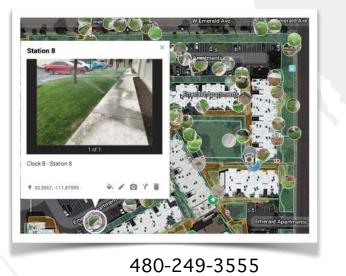
RRIGATION MANAGEMENT

When we start as your landscape manager, we will perform an in-depth irrigation inspection. This will help all of us understand the current condition of your irrigation system, components, and its ability to efficiently meet the watering needs of all plants and trees on your property

Based on the information gathered from our inspection, we put together a comprehensive list of recommendations to ensure your system operates as efficiently as possible. These solutions are designed to keep your landscape healthy while reducing wasteful spending.

- List of Recommendations
- Pictures & Locations
- Project Estimate
- Return on Investment
- Upgrades to Technology
- Redesigns & Retrofits
- Future Management Tools





PROBLEM

Water is the largest expense for every landscape

SOLUTION

A complimentary irrigation inspection and recommendation to reduce water usage

RESULT

 $\ensuremath{\mathsf{Execute}}$ the recommendations through a collaborative plan to reduce water and save money



INSPECTION PROCESS

MAINLINES

Meters Backflows

CLOCKS

Age & Condition Display & Operation Electrical Outputs Programming Manual and Automatic Operation

VALVES

Boxes/Enclosures Flow Control & Diaphragm Solenoid/Wiring Connections Manual and Automatic Operation

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G R A S S Sprinkler & Nozzle Size Coverage & Distribution Leaks & Function Precipitation Rates Overspray Leaks Water Waste Age & Condition

PLANTS & TREES

Application Rate Leaks Emitter Size & Location Efficiency Coverage

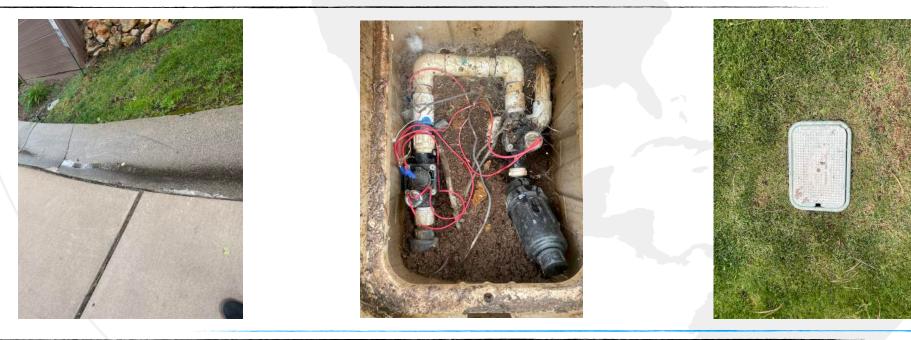
RRIGATION - STAGE 2

REDUCE spending by analyzing & modifying the current landscape budget to best accommodate your individual goals & priorities



After inspecting your property,

we recommend performing a complete detailed irrigation assessment when/if we start as your landscape manager.



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G R E E N G R A S S

Grass is one of the most important parts of any landscape. Our intense grass management program will produce results.



ALL INCLUSIVE PROGRAM



Grass requires proper irrigation, soil, nutrients and sunlight to grow healthy and green. We've built a program to include all of these.

- Soil Tests
- Nitrogen
- Phosphorous
- Potassium
- Soil Amendments
- Wetting Agents
- Iron
- Acid/PH/Salt Treatments

- Weed Control
- Insecticide
- Fungicide
- Aeration
- De-thatching
- Scalping
- Over-seeding
- Set Mow Heights



IMPROVE maintenance techniques by utilizing knowledge and experience to maximize aesthetics while minimizing your resources







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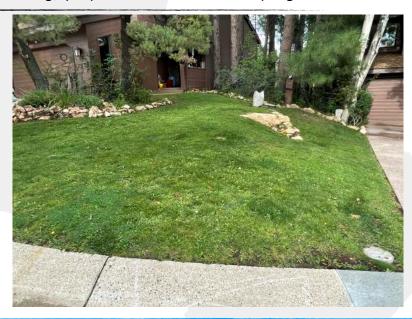




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RRIGATION - STAGE 3

PLAN and invest for your future by completing improvement projects that will increase your property value

Build phased replacement or re-engineering of old, damaged, or outdated irrigation system to more efficiently support the needs of the landscape.



PLANT MANAGEMENT

An important part of managing your landscape assets is monitoring plant inventories. Over time, loss and maturity is to be expected. Understanding and budgeting for a reasonable amount of plant replacement is key to improving your property and staying up to date with modern plant pallets and design standards.

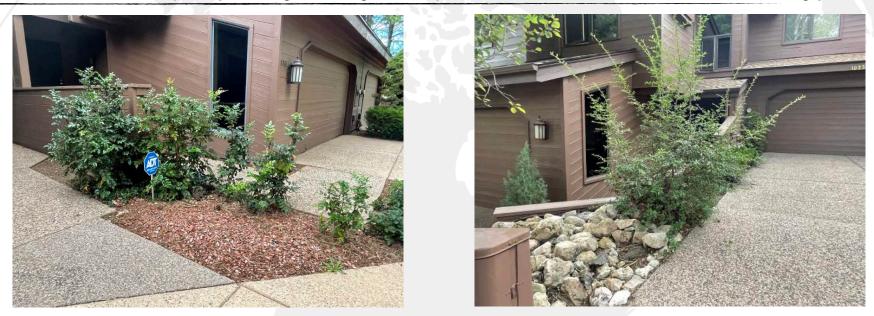


A landscape containing attractive plants increases property value and aesthetic appeal.

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Perform seasonal cutbacks to ensure a healthy growing season for plants. Seasonal cutbacks also increase the sustainability of the plants by reducing their water requirements and regulating the size of the plant for the space they are in.



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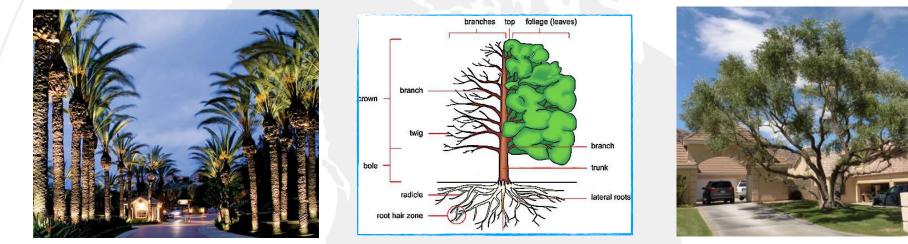
PLAN and invest for your future by completing improvement projects that will increase your property value



Upgrade monuments, entrances, and signage to improve aesthetics and curb appeal.

TREE MANAGEMENT

We create a personalized tree management program designed for each property's individual needs. Outside of the included tree trimming plan, we proactively inspect your trees and propose any additional services necessary (removals, replacements, installs, etc.) to keep your trees healthy and your property looking it's best!



ALL INCLUSIVE PROGRAM

We focus on the safety and longevity of your assets through proper pruning, nutrition, and preventative treatments.

- Remove diseased, dead, and damaged branches
- · Perform thinning, reduce size, weight, liability
- · Improve stability, structure and sustainability
- Aesthetic appeal, ground clearance, visibility
- Sustain natural shape and landscape design
- Allow light to filter through to interior branches
- Avoid breakage/unforeseen emergency corrections
- · Competing limbs, crossed or rubbing branches

REE ID	SPECIES	SIZE	TRIMMING DETAIL	FERTILIZATION
001	Palo Brea	L	Seasonal trim, keep elevated above parking and walkways	Bi-annually
002	Palo Brea	м	Seasonal trim, keep elevated above parking and walkways	Bi-annually
003	Palo Brea	S	Seasonal trim, train structure	Bi-annually
004	Palo Brea	S	Seasonal trim, train structure	Bi-annually
005	Palo Brea	M.	Seasonal Trim, keep clear for traffic	Bi-annually
006	Sisso	L	Seasonal trim, maintain for building signage	Bi-annually
007	Sisso	L	Seasonal trim, maintain for building signage	Bi-annually
800	Sisso	L	Seasonal trim, maintain for building signage	Bi-annually
009	Sisso	L	Seasonal trim, maintain for building signage	Bi-annually
010	Mesquite	M	Seasonal trim	Bi-annually
011	Mesquite	L	Seasonal trim	Bi-annually
012	Mesquite	L	Seasonal trim	Bi-annually
013	Mesquite	L	Seasonal trim	Bi-annually
014	Pine	М	Light trimming, watch for stress	Annually
015	Pine	M	Light trimming, watch for stress	Annually
016	Pine	M	Light trimming, watch for stress	Annually

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TREES - STAGE 1

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All-inclusive tree trimming:

Remove diseased, dead, and damaged branches Improve stability, structure and sustainability | Aesthetic appeal, ground clearance, visibility

Thinning, reduce size, weight, liability



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GROUNDS RECOMMENDATIONS

Rock and mulch is an asset that slowly diminishes over time. If not planned for, this can be an unexpected large expense. Plan to phase rock replenishment on a scheduled basis, before it becomes an urgent issue.



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Maintain granite & mulch areas to a fresh & neat appearance with proper blowing & raking techniques, & chemical weed control. Build plans to address erosion and drainage issues, and potential trip hazards of granite and curbing throughout the property. Build plans to replenish areas where the coverage is sparse to improve uniformity and aesthetics and control drainage.



